



EZ CHEMICAL COMPANY, INC. • (215) 923-6841
Laurel & Canal Streets, Phila., Pa., 19123

August 2, 1988

Larner International
17 Deer Chase Road
Morristown, N.J., 07960

Dear Barney ,

In reviewing our costs for the services we perform for you, I have come to the conclusion that we must change some of the conditions and increase our pricing.

With your consent we would make the following changes effective September 1, 1988:

- | | |
|--|-------------------|
| 1. Receiving and unloading containers of bags onto pallets (including re-shipping) | @ 250.00 per load |
| 2. Receiving and unloading containers of bags into "whopper bags" (includes re-shipping) | @ .025 per lb. |
| 3. Dumping material for pneumatic loading into bulk tank truck | @ .03 per lb. |
| 4. Storage of palletized bags after initial 30 day "free time" | @ 3.00 per pallet |

The price of pallets remains unchanged.

I hope these changes are not too distasteful, and I would be glad to answer any questions you might have. Thank you for the opportunity to serve you.

Sincerely,

Edmund L. Zakrocki Jr.
President
EZ Chemical Company Inc.

P.S. None of these charges will affect anything done prior to September 1, 1988

ELZ:pam

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